



Duane Morris attorneys have extensive experience advising entrepreneurs, emerging businesses and the venture funds, private equity firms, angels and other investors that finance them. We excel at addressing the needs of emerging businesses and venture capital firms because of our passion and commitment to helping startups grow, combined with our own entrepreneurial spirit. We believe that our experience seeing transactions from both the company and investor perspective enhances our knowledge base and contributes to our practical approach.

We counsel emerging businesses and venture-backed companies on all aspects of their life cycle, from entity formation, through funding and growth, and ultimately exit by sale or public offering. Our nationally and internationally recognized team also advises investors in deploying billions of dollars each year in early-stage, venture capital, growth equity and late-stage investments.

We take an industry-focused approach to understanding the business and legal issues faced by our clients on the cutting edge of gaming, technology, life sciences, healthcare, insurance, energy, fintech and financial services, cannabis and beyond. Our industry-first perspective allows us to seamlessly provide real-world solutions to clients in areas including corporate and commercial, intellectual property, licensing, privacy, employment and immigration, real estate and regulatory. Our more than 900 lawyers deployed in offices throughout the U.S., Europe and Asia help our clients to scale by leveraging our local networks and experience around the globe.

REPRESENTATIVE INVESTOR CLIENTS

- ▶ 76 CAPITAL
- ▶ AGENT CAPITAL
- ▶ BETTOR CAPITAL
- ▶ BIOADVANCE
- ▶ CULT CAPITAL
- ▶ DURABLE CAPITAL
- ▶ EDISON PARTNERS
- ▶ GRAHAM PARTNERS
- ▶ JB INVESTMENTS
- ▶ MISSIONOG
- ▶ RESOLVE GROWTH PARTNERS
- ▶ RUNWAY HEALTHCARE



ORGANIZATIONS



REPRESENTATIVE MATTERS

- ▶ Represented **Shibumi**, a leading provider of strategic portfolio management software for enterprise customers, in connection with its \$30.6 million Series B Preferred Stock financing and stockholder redemption led by funds affiliated with Guidepost Growth Equity.
- ▶ Advised **Durable Capital** as lead investor in a series of growth equity rounds totaling \$45 million in invested capital and a \$600 million acquisition.
- ▶ Advised a global investment management firm in connection with a \$900 million Series F and secondary transaction, the largest growth equity round in Canada's history.
- ▶ Represented **MissionOG**, an investment firm that focuses on technology-based B2B products and services, in numerous investments, including its \$10.6 million Series A investment in BlastPoint, an AI-driven customer intelligence platform, as well as a \$37.5 million Series C funding round in Apkudo, a fintech startup with a valuation of approximately \$300 million post-money.
- ▶ Represented **KOKO Medical**, a clinical-stage medical device company treating postpartum hemorrhage, in its Series B Financing led by Amzak Health.
- ▶ Represented **Agent Capital**, a healthcare venture capital firm, as an investor in a \$125 million Series D investment in Star Therapeutics, a clinical-stage biotechnology company.
- ▶ Represented **Element3**, a critical materials extraction company pioneering lithium recovery from oil and gas wastewater, in its Series A funding round led by TO VC, with a co-lead syndicate including EIC Rose Rock and Cubit Capital.
- ▶ Represented **Bettor Capital**, a venture capital firm that focuses on software and technology providers in the real-money gambling industry, in its investment in BeyondPlay, an online gaming venture.
- ▶ Represented **XSET, Inc.**, a leading esports and entertainment company, in its \$15 million Preferred Stock financing from LightWork Worldwide and the conversion of SAFES from numerous other investors.
- ▶ Represented **CULT Capital**, a venture capital firm investing in consumer product brand companies, in its Series A Preferred Stock investment in Act + Acre, Inc., a modern hair care wellness brand that markets a cold-processed hair care line.
- ▶ Represented certain investors in a \$361 million investment into Covetrus, Inc., a spinout comprised of assets from Henry Schein, Inc. (a publicly traded company) and Vets First Choice (a private equity-backed company), as part of a larger \$1.5 billion transaction.
- ▶ Represented **Edison Partners** in a \$10 million Series B financing transaction for Spiffy, an on-demand car care, technology and services company and subsequent follow-ons.



EMERGING COMPANY PRICING PLAN

Duane Morris is committed to attracting and engaging growth companies. We have developed an alternative fee program for companies that meet specific viability criteria.

OFFICE LOCATIONS & REACH



UNITED STATES

Atlanta Miami
Austin New Jersey North
Baltimore New Jersey South
Boca Raton New York
Boston Philadelphia
Chicago Pittsburgh
Dallas San Diego
Fort Worth San Francisco
Houston Silicon Valley
Las Vegas Washington, D.C.
Los Angeles Wilmington

INTERNATIONAL

Hanoi Shanghai
Ho Chi Minh City Singapore
London Sydney
Myanmar

> Also satellite offices, including Portland, Maine; Berwyn, Pennsylvania; and Seattle, Washington

> Alliances in Mexico and throughout Latin America

> Leadership position with international network of independent law firms

FOR MORE INFORMATION, PLEASE CONTACT:

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