

An aerial photograph of a city street, likely in Bogotá, Colombia, featuring a prominent central monument with a golden figure on top. The street is lined with modern glass skyscrapers and lush green trees. The scene is captured from a high angle, showing the flow of traffic and the urban layout.

CONNECTIONS IN LATIN AMERICA

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A JOINT LAW VENTURE

As the world's leading investors, economists, financial experts, business analysts and geopolitical authorities assess global investment opportunities in the decade ahead, convergence is present on a major theme: The promise inherent in Latin America is no longer a future narrative, but an explosively emergent present-day reality. With a foundation of prodigious natural-resource assets, the Latin American economy is diversifying at warp speed, evolving into a contemporary economic model with new and developing stakes in value-added finished goods; knowledge-based industries; and intellectual property products destined for international markets.



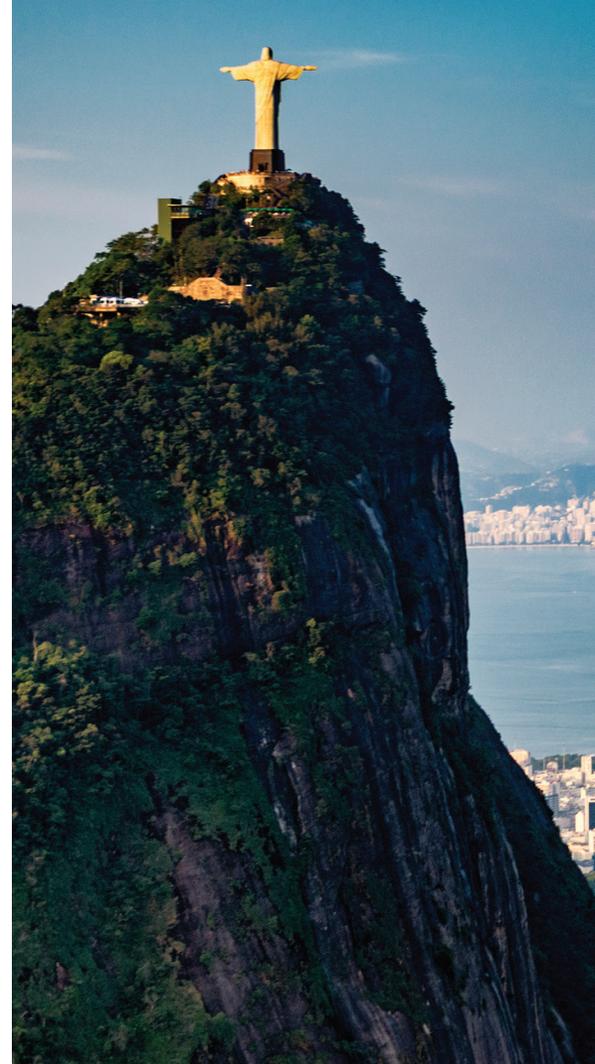


MANY COUNTRIES, ONE REGION

While legacy differences of opinion and interest exist from country to country in Latin America, a nascent collective regional identity, propelled by common economic interests pervades. Understanding the nature of the diversity and the common threads that bind the region together is crucial in contemplating a successful mid-to long-term Latin America strategy. In these markets, long-standing relationships and an in-depth knowledge of local practices often determine the outcome of business discussions.

EXTENSIVE REGIONAL REACH

At Duane Morris & Selvam LLP and our joint venture parent Duane Morris LLP, our history of involvement and support for business interests in Latin America transcends a broad range of industries in every Latin American country. With our long-standing relationships with a vast network of law firms and practitioners in every capital in Latin America forged over 30 years of practice in the region, we are uniquely placed to service your Latin American legal needs. Our clients include Latin American companies doing business around the world as well as global corporations exploring their expansion within this fast-evolving region.





LATIN AMERICA BUSINESS GROUP

For decades, the attorneys of our Latin America Business Group have advised clients doing business in Mexico, Colombia, Brazil, the Caribbean and throughout Central and South America on a wide range of matters, including:

- Transactional banking in the U.S. and offshore jurisdictions
- Formation and corporate governance of entities
- Project financing
- Credit restructuring
- Joint ventures
- Mergers and acquisitions
- Private equity
- Foreign direct investment
- Privatisation
- Insurance
- Litigation
- Immigration
- Employment
- Construction
- Real estate
- Manufacturing
- International trade
- Anti-trust
- Shipping





Our Latin America Business Group includes attorneys who speak Spanish, Portuguese and French, as well as English. A number of our attorneys have experience in and are admitted to practice in jurisdictions in Latin America.





LATIN AMERICA BUSINESS GROUP

As Head of our Latin America Business Group in Singapore, Eduardo Ramos-Gómez possesses a wealth of experience in introducing global businesses to Latin America. Eduardo has served as Mexico's Ambassador to Singapore, Negara Brunei Darussalam and Myanmar. He is also a member of the Commission on Globalisation World Forum, a member of the Strategic Board of the Latin American Chamber of Commerce, serves as President of the U.S.-Mexico Chamber of Commerce, is Vice-Chair of the Mexican Law Committee in the Section of International Law and Practice for the American Bar Association, and since 27 April 2016, was made a Board Member of the World Policy Institute. In 2015, he was appointed Honorary President of the of the Latin American Chamber of Commerce (LATCHAM). For his vision and commitment to mutually beneficial relations between Mexico and the United States, Eduardo received the Buen Vecino Award 2014 from the United States-Mexico Chamber of Commerce. His in-depth knowledge of conducting business in Asia and Latin America enables him to transcend geographical and cultural boundaries in servicing clients.

Ramiro Rodriguez, Director at Duane Morris & Selvam, is qualified to practise law in Colombia, Singapore (permitted areas of law) and England & Wales. He is a member of the Firm's Cuba Business Group and has extensive practice experience in Asia and Latin America as a transactional lawyer and a dispute resolution lawyer. Ramiro's unique background and qualifications enable him to provide practical and creative legal solutions for his clients. He regularly advises companies and government agencies in Asia and Latin America on commercial disputes and transactions relating to syndicated loans, project financing, international joint ventures, cross-border mergers and acquisitions, and a broad array of other financial and commercial matters. His client base also includes start-ups and mature companies dealing with innovative financial and technological products, private equity funds, entities in the marine and offshore oil and gas sectors, financial entities and multinationals in the retail sector.

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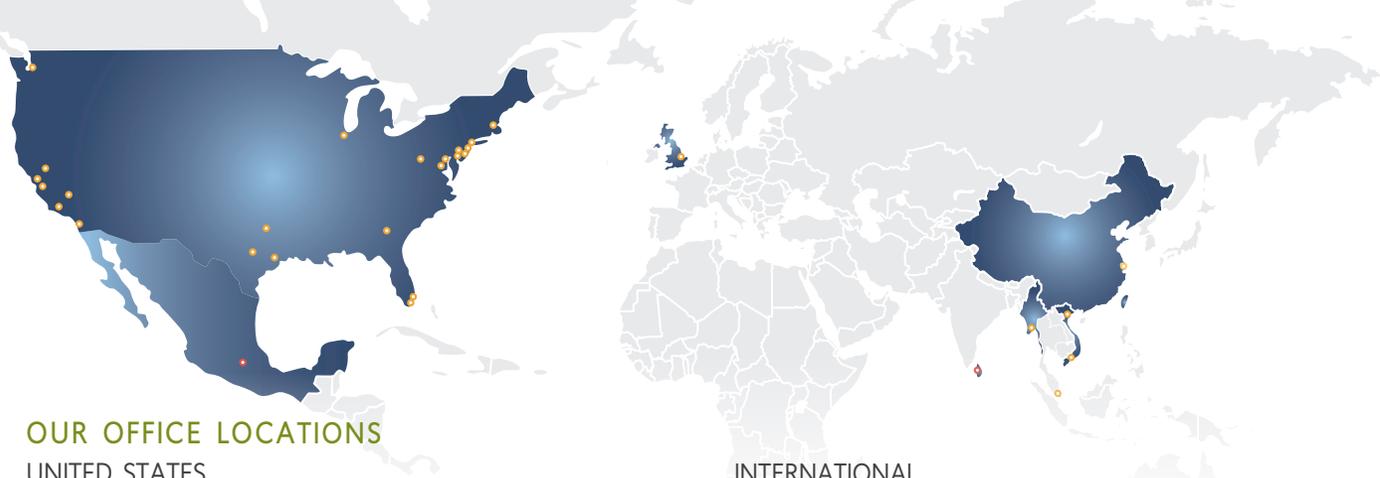
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- > Also satellite offices, including Bangor and Portland, Maine; and Seattle, Washington
- > Alliances in Mexico and Sri Lanka
- > Leadership position with international network of independent law firms

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December 2021.