



Duane Morris gaming attorneys have decades of experience representing the diverse and growing range of participants in the gaming industry. We have significant experience advising clients including owners and operators of casinos and pari-mutuel wagering facilities, online/mobile operators, manufacturers of gaming equipment and software, esports entities, key employees, banks and nontraditional lenders, as well as vendors that provide goods and services to casinos. We also represent technology providers for internet and mobile gaming, sports wagering operators and multimedia companies seeking to establish, coordinate, work with and form partnerships with these new industry participants. During the COVID-19 pandemic, we have guided casinos in complying with emergency regulations and drafting related internal controls and procedures.

## BOUTIQUE FIRM FOCUS, FULL-SERVICE CAPABILITIES

Duane Morris' gaming lawyers have the seamless support and resources of our full-service international law firm to assist clients in all facets of their gaming or gaming-related businesses. Our core gaming lawyers focus on regulatory and licensing issues and work closely with other Duane Morris lawyers when clients seek to establish new ventures, expand organically or by acquisition, raise debt or equity capital, or face other issues that arise in the course of business. At our core is a team with extensive experience in corporate transactions, commercial arrangements and dispute resolution known for successfully navigating the most complex of matters.

## RANGE OF SERVICES

We help our clients navigate the regulatory and permitting process, advise on capital development projects and construction transactions, handle labor and employment concerns, provide intellectual property protection, provide tax and real estate advice and are well-positioned to handle any litigation or arbitration involving our clients.

*Our services include:*

- ▶ Licensing, Findings of Suitability and Approvals
- ▶ Maintaining Compliance with Regulations
- ▶ Construction and Development
- ▶ Litigation, Alternative Dispute Resolution and Internal Investigations
- ▶ Intellectual Property
- ▶ Financing
- ▶ M&A and Related Due Diligence
- ▶ Corporate
- ▶ Employment, Labor, Benefits and Immigration



## LAW360

- ▶ Duane Morris named a Law360 2021 Group of the Year in Sports & Betting.

*Duane Morris gaming lawyers carefully consider and evaluate the impact of any advice – regardless of the task at hand – on our clients' continued compliance with gaming laws and their reputation among gaming regulators for honesty, integrity and business acumen. That is our value add.*



## EXAMPLES OF OUR WORK

### Licensing of New Gaming Ventures

- ▶ Advised the sports division of a major broadcast network, regarding its free-to-play weekly contest app that allows participants to compete for prize money for selecting results in sports leagues including the NFL, NASCAR, PGA and English Premier League.
- ▶ Advised **GOLFNOW**, an affiliate of the Golf Channel, on a mobile app through which patrons can go head-to-head against other golfers, in person or virtually, and set up tournaments and competitions.

- ▶ Represented **TIOGA DOWNS RACETRACK, LLC** in submitting a winning application and response to the New York State Gaming Facility Location Board's request for applications to develop and operate a gaming facility in New York state that resulted in authorizing Tioga Downs to move forward with its \$195 million full-scale casino expansion project at its existing racetrack outside Binghamton, New York.
- ▶ Representing sports betting companies in pursuit of licenses through competitive bidding in a number of jurisdictions.

#### Regulatory Approval of Significant Transactions

- ▶ Represented online sportsbook operator **VICTORY INC.** as transaction and gaming counsel in its sale to FuboTV Inc. (NYSE:FUBO), a sports-focused streaming television service; this is the first time a media company in the U.S. has fully acquired and will operate a live sportsbook.

Obtained on behalf of **RESORTS CASINO HOTEL**, in partnership with SNG Interactive, the necessary approvals to launch an online casino – ResortsCasino.com – on an innovative i-gaming platform compatible with mobile devices and desktops.

- ▶ Represented **CBAC BORROWER, LLC** in obtaining the Maryland Lottery and Gaming Control Commission's approval of the merger of Caesars Entertainment and Eldorado Resorts.

#### Mergers and Acquisitions

- ▶ Represented **THESCORE, INC.** (TSX Venture: SCR) in negotiating a 20-year strategic partnership with Penn National Gaming, Inc. (NASDAQ:PENN), which allows theScore rights to obtain market access to offer online and mobile sports betting and i-gaming applications in 11 states.
- ▶ Represented **JPJ GROUP** (formerly LSE:JPJ), a leading global online bingo-led operator, in its £490 million acquisition of online gaming company Gamesys Holdings Ltd., thereby forming Gamesys Group (LSE:GYS).
- ▶ Represented the **LAS VEGAS SANDS CORP.** in the \$1.3 billion sale of its Sands Bethlehem Casino Resort to Wind Creek Hospitality, providing gaming regulatory and real estate guidance in the transaction.
- ▶ Advised **BOYD GAMING CORPORATION** (NYSE: BYD) in connection with its \$285 million acquisition of Valley Forge Casino Resort in Pennsylvania.

#### Finance/Capital Markets

- ▶ Acted as special U.S. gaming regulatory counsel to **UBS AG** in connection with a \$1.3 billion syndicated loan to a gaming equipment manufacturer to fund an acquisition.
- ▶ Represented **J.P. MORGAN**, and its co-lenders, Winthrop Capital Partners and Witkoff Group, as first lien lenders in its \$285 million debt restructuring and equity transfer involving the Ocean Resort Casino located in Atlantic City, New Jersey.
- ▶ Represented **WELLS FARGO BANK** in a \$50 million senior secured credit facility to refinance debt of a resort hotel and casino in Mississippi.

#### Recognized in the Gaming Industry

Our attorneys are prolific authors and speakers on gaming issues and share insights and strategies on the latest developments in gaming law through industry publications, *Duane Morris Alerts*, the Duane Morris Gaming Law blog, CLE events and industry conferences.

#### OFFICE LOCATIONS & REACH



#### UNITED STATES

Atlanta  
Austin  
Baltimore  
Boca Raton  
Boston  
Cherry Hill  
Chicago  
Dallas  
Fort Worth  
Houston  
Lake Tahoe  
Las Vegas  
Los Angeles  
Miami  
New York  
Newark  
Philadelphia  
Pittsburgh  
San Diego  
San Francisco  
Silicon Valley  
Washington, D.C.  
Wilmington

#### INTERNATIONAL

Hanoi  
Ho Chi Minh City  
London  
Myanmar  
Shanghai  
Singapore

- ▶ Also satellite offices, including Bangor and Portland, Maine; and Seattle, Washington
- ▶ Alliances in Mexico
- ▶ Leadership position with international network of independent law firms

#### FOR MORE INFORMATION, PLEASE CONTACT:



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